### End-to-end sanding machine portfolio

# HOMAG and Heesemann agree to partnership

**Schopfloch/ Bad Oeynhausen, March 3, 2022: HOMAG Group AG and Karl Heesemann Maschinenfabrik GmbH & Co. KG have already been working together successfully for several years and in many markets. Now the two companies have agreed on an even more extensive cooperation. HOMAG's goal is clear: to continue to provide customers with high-performance solutions and an integrated sanding machine portfolio.**

## End-to-end sanding machine portfolio to be retained

The scope of HOMAG's product portfolio has grown considerably in recent years. At the same time, high demand from a large number of customer segments and growth areas requires a bundling of resources in the areas of R&D and production. For this reason, HOMAG has decided to discontinue in-house development and production of wide belt sanding machines. However, the strategic goal of HOMAG to cover the entire process chain in wood processing, which naturally includes sanding, remains constant. Therefore, instead of HOMAG's own solutions, those of Heesemann will now be made available.

*"Covering the entire process chain and the associated satisfaction of our customers is our focus. In Heesemann, we have found the ideal partner to continue providing our customers with end-to-end solutions for sanding and to cover the entire process chain."*

***Frederik Meyer, Executive Vice President, CNC Processing Business Unit***

In order to continue covering the entire process chain, Heesemann will expand its sanding machine portfolio and offer end-to-end solutions for all segments in the future: from entry-level to high-end solutions. For the entry-level machines in particular, Heesemann will be drawing on HOMAG's expertise. HOMAG and Heesemann will also be working closely together in the sales and service network.

*"We at Heesemann are very excited about this great prospect for both companies. It is a unique opportunity to take our long-standing partnership to a new level and once again demonstrate our expertise and innovative strength for the benefit of our customers."*

***Christoph Giese, Managing Director Heesemann***

## Service for HOMAG sanding machines will continue to be provided

HOMAG will of course continue to provide service (hotline, on-site service and spare parts), for the sanding machines supplied under the BÜTFERING and HOMAG brands. For the sanding machines supplied by Heesemann in the future, Heesemann will take over the corresponding service.

Images

Source image material: HOMAG GmbH

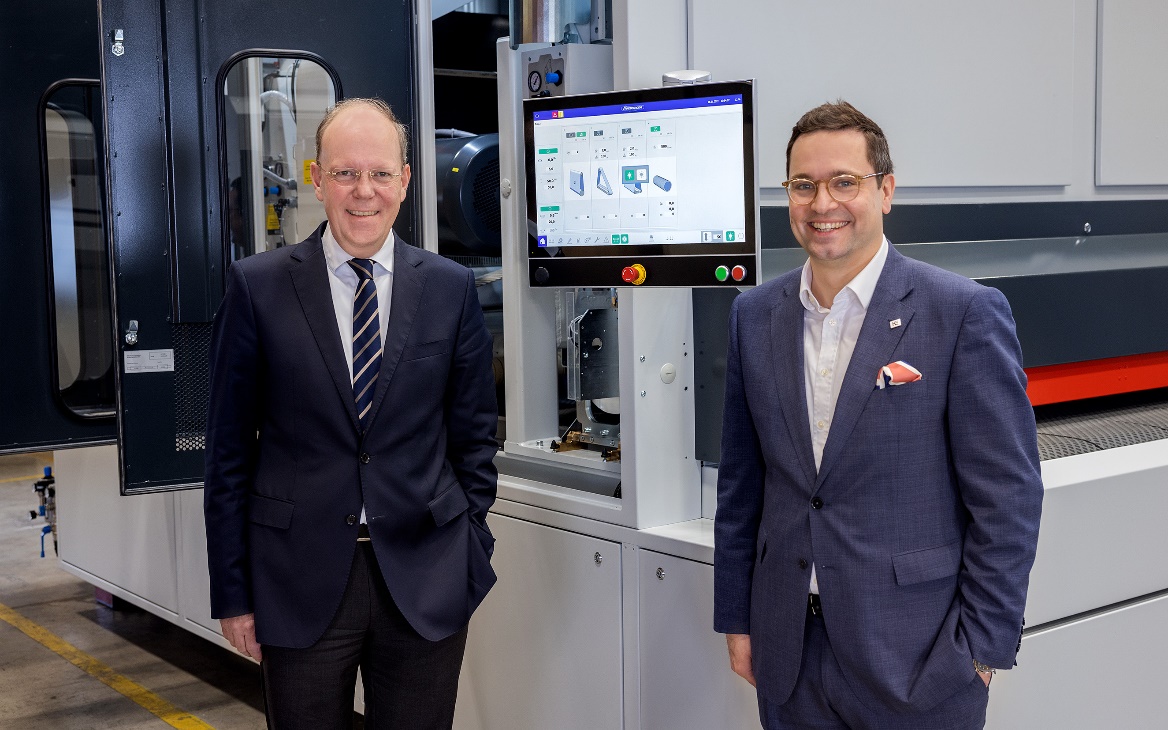


Bild 1:

Christoph Giese, managing director Karl Heesemann Maschinenfabrik GmbH & Co. KG (left), and Frederik Meyer, Executive Vice President, HOMAG Business Unit CNC Processing (right) agree on partnership.

**If you have any questions, please contact:**

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